

EXECUTIVE SUMMARY

Recommendation for Renewal and Additional Spending Authority 14-052N – Football Helmet and Shoulder Pad Purchase and/or Reconditioning Term Contract

Invitation to Bid (ITB) 14-052N - Football Helmet and Shoulder Pad Purchase and/or Reconditioning Term Contract is used by the Athletics Department and provides physical protection for student football athletes. This ITB was awarded to Kranos Corporation, d/b/a Schutt Sports, Inc., starting April 15, 2014 through June 30, 2017, with an approved spending authority of \$950,000 and included the option to extend for two (2) additional one (1) year periods. The first renewal of the bid was approved on April 18, 2017, RSBM item EE-8, with an additional spending authority of \$150,000.

This request is to approve the second renewal with an additional spending authority of \$265,000 and a contract renewal for one (1) year through June 30, 2019. The funding source will come from existing approved Athletics Department budget.

Financial Impact

(historical average monthly expenditure)	\$ 22,000
(number of months)	12
(estimated forecasted spend)	\$264,000
(Total spend authority (rounded))	\$265,000

The total new spending authority will be \$1,365,000.

The approval of this recommendation does not mean the authorized amount will be spent.

The District has maintained a relationship with this vendor for many years, and the Athletics department felt it was beneficial to utilize the renewal option included on the ITB. During negotiations with the vendor, they agreed to maintain the current prices for the renewal period.

A survey was conducted and the results have been included.

How would you rate the overall performance of Kranos Corporation d/b/a Schutt Sports, Inc?

[More Details](#)

10
Responses

★★★★☆
4.00 Average Rating

How would you rate the customer service of Kranos Corporation d/b/a Schutt Sports, Inc?

[More Details](#)

10
Responses

★★★★☆
4.10 Average Rating